

Contracts Management

EFFECTIVE CONTRACT MANAGEMENT HAS EMERGED AS A CRUCIAL FUNCTION TO IMPROVE PROFITABILITY, SUPPORT COMPLIANCE AND MANAGE RISK.

Rewiring the Enterprise

In recent years, most Enterprises have found it increasingly difficult to manage the complexity of Information Technology (IT) infrastructures. With the emergence of IT (Corporate) Governance, there is an increased focus on Financial Management within the IT organization, with an emphasis on Asset Management and Tracking.

Infravision give companies the ability to track IT assets and implement comprehensive IT Governance processes. They provide cost-effective and easy-to-use solutions to asset management and financial control challenges and integrate asset management into the organization's Financial Control and Budgeting policies.

In effect, Infravision not only rewires the organization from a cost management perspective by reducing costs, deploying controls, and formalizing asset management, but they also re-energize the organization by identifying the real value of the IT infrastructure and demonstrating its economic value to the Enterprise.

Infravision Contracts Manager is a unique, integrated Contracts Management solution for the complete Enterprise. It automates all of the functions required to manage the

Administration of Contracts including Purchases, Leases, Maintenance and Support, Personnel, Property Rentals, Utility Pricing, and On- demand Acquisitions. It tracks and reports on contractual terms, due dates, penalties, and terminations with and without ownership.

Infravision Contracts Manager builds a logical relationship between Contracts, Asset Financials, and Services so that each contract is directly associated with the elements within the infrastructure that it covers. This powerful linkage ensures that key documents such as Invoices, Purchase Orders, and Warranties are always available and easy to locate. It also ensures compliance with IT and Corporate Governance requirements.

It utilizes the same database that fully recognizes the architectural value of Servers, Storage Devices, PCs, IP Phones and Workstations, Networks, Software Licenses, and Facilities, and optimizes the value of Human Resources.

The Infravision Contracts Manager is a scalable, multi- user, Client/Server application that can support thousands of concurrent users. It can be deployed on a small MS Windows server, clusters of powerful Windows or UNIX servers, or even on Mainframe computers that support Oracle databases.



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KEY FACTS

A significant number of small, medium and enterprise organizations fail to gain control of their IT portfolios, according to Meta Group:

•89% of companies are flying blind, with virtually no metrics in place except for finance.

•84% of companies do not use business cases for key projects.

•84% of companies are unable to adjust and align their budgets with business needs more than once or twice a year.

Source: "The Business of I.T. Portfolio Management: Balancing Risk, Innovation and ROI", Meta Group, January 2002

Benefits of the Infravision Contracts Manager

The Infravision Contracts Manager delivers benefits to Enterprises by extracting maximum value from their investments in IT infrastructures. The benefits derived by customers using the Infravision Contracts Manager include drastic cost reductions, improved management control, increased asset control and full compliance with IT Governance policies.

Features of the Infravision Contracts Manager

The Infravision Contracts Manager integrates the business and technical functions necessary to provide a complete Contracts Management solution. Key features include:

- Multiple 1-Touch Standard Contracts Management Reports;
- Custom Asset Management Report Generation;
- Custom Financial Report Generation;
- Contracts Tracking;
- Multi-Currency Contracts Management Financials;
- Application Security for Privacy and Support of Need-to-Know Policy Administration;
- General Data Importer for capturing information from other applications, (including CA, HP OpenView, Tivoli, SAP and others);

- Data Mining Capability for determining trends and complex relationships for Opportunity Analysis;
- Compliance Tracking Functions;
- Original Contract Document Management;
- Financial Monitoring and Compliance Tracking;
- Date Compliance Reminders and notification functions.

SSI Solutions

Scenario Systems provides software, methodologies and services enable companies to apply financial analyses to IT investment decisions in order to:

- Reduce Total Cost of Ownership
- Increase Return on Investment
- Improve Operational Efficiencies
- Decrease Audit Preparation Costs
- Increase Compliance with Governance Guidelines
- Increase Auditor & Consultant Productivity
- Integration & Planning
- IT Infrastructure Audit
- Asset Management
- Compliance & Readiness Assessment
- Financial Infrastructure Management IT Infrastructure Integration



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