

Company Overview

IT'S NOT ABOUT THEORY, IT'S ABOUT EXPERIENCE

Overview

Scenario Systems International is an international consulting company who focuses on helping large, complex organizations improve the way business runs. Our purpose remains unchanged.

We're Geospatial, ITIL® and CobiT® experts but more importantly we're still process improvement consultants. We understand the difference between general ITIL best practices and actually improving IT process and execution.

We focus intently on measurable gains in service quality, agility, accuracy, along with reductions in risk and costs. We work with clients to bridge the gap between ITIL theory and business reality -- delivering and proving the business value each step of the way.

We Simplify Problems and Then Solve Them

We are differentiated from our competitors by our emphasis on IT with a quantified business value focus, our 'best of breed' technology experience, and our ITIL focus on strategy, balanced by execution.

We team with our clients using our unique, step by step process -- beginning with a simple IT process maturity assessment, leading to key process improvements, and working

through the technology solutions to implementation, all supported by proving the business value each step of the way.

We have a deep, proven set of tools, techniques and processes spanning all best process management practice areas to address your policy, process, technology, and organizational change and adoption needs.

Our body of knowledge and depth of relevant experience enables our customers to professionally and permanently upgrade their procedures, processes and staffing to a 'best practice' level -- with minimal risk and maximum efficiency.

We have a reputation as one of the best IT process improvement consulting firms in the business. Over 60% of our employees have been with us for five years or more and every member of our consulting and technical staff has five years or more directly related IT process improvement experience.

Some of the largest banks, insurance companies, health care institutions, retail groups and government organizations count themselves as our clients.

What Makes Us Unique

Scenario Systems is not your typical consulting firm. And our clients like it that way!



27 N. Wacker Drive
Suite 517
Chicago, IL 60606

www.sscorporation.com
1.800.975.9413

We measure our success by yours. Our success in meeting today's business challenges rests on the way we approach our work.

Sound governance and transparency form the bedrock of leadership. We are committed to serving as a force for integrity, good sense and wise solutions to the problems facing businesses today.

Transparency and commitment to excellence —both in our clients' businesses and in our own —are central to our ability to achieve those objectives.

And we aim to continue to achieve them from our position of strength and professional leadership.

1. We're best management process experts but we understand the difference between general best practices and assessing and implementing improved IT processes, procedures and technologies. We help our clients bridge the gap between ITIL, CobIT and their IT operations challenges.

2. Our Experience. Our sole purpose has always been helping organizations with complex IT organizations significantly and permanent improve the way IT runs.

3. Our Tools - We have developed a broad array of tools that address all aspects of geospatial data analysis and modeling, ITIL best practice, including manuals, ITIL self assessments, strategy templates, best practices adoption guides, project plans, organizational change guidance, executive briefing presentations, training materials and sample work products.

4. Our repeatable and sustainable methodology teams us with our clients, ensuring that we're always communicating and on the same page, but also stresses a structured approach. We begin with (IT process maturity) assessment, analysis and benchmarking (with metrics) and work through solution, build and implementation. Our projects always complete with an ongoing continuous improvement process and prove their value in each phase.

5. Our Emphasis on IT with a Business Value Focus - We benchmark all of our engagements with business case metrics, developed as objectives prior to engagements, and measured against those same metrics after. We guarantee the business value of our work; if we don't get your organization to the business objectives established for the engagement, you don't pay for the work.

6. Our Focus: Strategy Balanced by Execution - We start by addressing our client's needs, whether its IT strategy development or more immediate operational pain points. All engagements start with a clear definition of the challenge, a roadmap to address the challenge, goals and metrics to ensure progress, and ending with flawless execution.

7. Our People - Over 90% of our consulting staff has over 20 years each of directly related executive management IT expertise.

8. Our Reputation - With special expertise in financial services, insurance, health care, government and retail, we count Fortune 2000 enterprises in all market segments as current and past clients. Although we might be considered a 'small' consulting firm, our specific concentration on IT infrastructure management actually makes our practice larger than that of some of the national Big 4 consulting firms.



International Headquarters - Scenario Systems International, Inc. 27 N. Wacker Drive, Suite 517, Chicago, IL 60606

Canada - Winnipeg Toronto

United States - Austin Chicago Dallas Las Vegas Los Angeles Philadelphia Phoenix Tampa

800.975.9413 www.sscorporation.com

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