

# Infrastructure Integration

MAKING IT SIMPLE TO PUT TECHNOLOGY INTO ACTION



## Overview

Many companies are facing the same situation: The market has changed, the competition is stronger, and pressure on costs is increasing. Given these general conditions, IT structures are changing as well. IT budgets in corporate groups and industrial and commercial enterprises are stagnating; the focus has shifted to the harmonization and consolidation of processes, applications and systems, and their effective operation. At the same time, provisions must be made for the future; decisions are shaped by the potential return on investment (ROI) and total cost of ownership (TCO). Every industry has different challenges to overcome – a situation which calls for individual customer solutions.

## An Independent Integration Partner for Your Success

If you want to optimize the interaction of your system landscape, support your business processes with an efficient IT infrastructure, and increase your economic efficiency, you need a competent, reliable and independent integration partner. Your IT investments should be geared towards long term security and be organized more efficiently than to date, through innovation. At the same time, you want to concentrate on your core competences,

using IT as an enabler for your processes. By using individual IT solutions, developed for your company, you want to gain competitive advantages, which you cannot achieve with standard solutions.

## Our Experience and Expertise Create Innovative Solutions

We have a broad customer base at our disposal, offer advanced technological expertise, and a comprehensive service portfolio. We support IT at all technical and management levels and work in partnerships and strategic alliances. With our broad range of IT services, we target the needs of our customers throughout the world. One of our key principles here is to remain vendor-independent. With our profound specialist expertise in the complete IT field, we create added value for our customers – from a quick return on investment to long-term value creation.

## Our Individual Customer Solutions for Market Leaders

Scenario Systems sees itself as a partner of its customers. We aim towards joint success, based on trust. Our focus is on individual solutions and integration of your IT landscape.



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## BENEFITS

The integration of different systems optimizes your business processes and helps creating higher value

By integrating new IT solutions into the existing IT landscape, you are protecting your existing investments

With our extensive knowledge of technology, we can give you expert advice at any time and implement best-in-class solutions

Through neutral and vendor-independent consulting, we create best fitting and cost effective solutions

## Repeatable Methodology

Scenario Systems' industry-proven repeatable methodology merges traditional IT asset management and financial control which allows maximum control over IT infrastructure management to:

- Analyze the effects of infrastructure changes to your TCO and GL
- Determine the detailed make-up of the IT infrastructure's physical asset inventory.
- Gain a precise understanding of all costs structures within the IT portfolio. This includes servers, storage, desktops, networks, printers, software, software development, facilities, electrical power, climate control, contracting and staffing.
- Create an intelligent repository (database) of all costs, assets, facilities, staff, and organizational grouping, to allow detailed financial and architectural modeling.
- Implement formal processes for the continued collection, validation, and modeling of data, related to meeting financial and operational goals.

Through IT Rationalization we assist you in developing a "next generation" infrastructure that is flexible enough to adapt to business change, while

providing the agility to make it happen in a reasonable timeframe

## Our Expertise

Using a repeatable methodology and approach we can draw on experienced M&A integration professionals. Our professionals combine extensive hands-on M&A experience with relevant industry and implementation backgrounds that averages over 20 years of experience per consultant. That's a formidable reservoir of experience and know-how.

## SSI Solutions

IT Integration & Planning

IT Rationalization & Transformation

IT Infrastructure Audit

IT Asset Management

Compliance & Readiness Assessment

Financial Infrastructure Management

IT Infrastructure Library

IT Infrastructure Integration



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